



Marathwada Shikshan Prasarak Mandal's

Sunderrao Solanke Mahavidyalaya, Majalgaon



INTERNAL QUALITY ASSURANCE CELL

Criterion1- Curricular Aspects

1.1 Curricular Planning and Implementation

1.1.1 The Institution ensures effective curriculum planning and delivery through a well-planned and documented process including academic calendar and conduct of continuous internal assessment

Curricular Planning and Implementation Part B-Commerce Individual Level

INDEX

Curricular Planning and Implementation Part B-Commerce



Sr. No.	Name of Faculty	Subject
1	Dr. S. S. Rudrawar	Commerce
2	Dr. N. R. Dhawale	Commerce
3	Dr. B. S. Kale	Commerce
4	Mr. A. S. Ughade	Commerce
5	Smt. M. M. Hirve	Commerce

M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table

Academic Year - 2021-2022

Name of Teacher: **Dr. RUDRAWAR S.S.**

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
8.20- 9.10	Entr. Dev (FY)	Entr. Dev (FY)	--	---	---	---
09.10-10.00	--	--	--	--	Banking/ Insurance (SY)	Banking/ Insurance (SY)
10.00-10.50	Banking/ Insurance (SY)	Banking/ Insurance (SY)	Adv. F. A/C (TY)	Adv. F. A/C (TY)	BRFW (TY)	BRFW (TY)
10.50-11.40	---	--	--	--	Entr. Dev (FY)	Entr. Dev (FY)
11.40-12.30	I.T (SY)	I.T (SY)	BRFW (TY)	BRFW (TY)	I.T PR (SY)	I.T .PR (SY)

Total Workload – 18

Theory – 16

Practical – 02

Signature of the Teacher

Assistant Professor
Sunderrao Solanke Mahavidyalaya,
Majalgaon Dist.Beed.(MS)



Signature of the H.O.D

Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist.Beed.(M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

M.Com Ist and IIIrd Semester (First Term)

Individual Time Table (PG)

Academic Year – 2021- 2022

Name of Teacher: Dr. RUDRAWAR S.S.

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	--	--	--	---	---	---
11.30 am to 12.30 pm	--	--			Research Methodology (SY)	Research Methodology (SY)
12.30 pm to 1.30 pm	Research Methodology (SY)	Research Methodology (SY)	--	--	--	--

Total Workload – 04

Theory -- 04

Practical -- Nil

Signature of the H.O.D

Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com IInd and IVth Semester (Second Term)

Academic Year – 2021- 2022

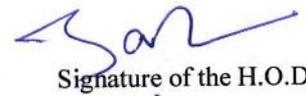
Name of Teacher: Dr. RUDRAWAR S.S.

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	---	---	--	---	---	---
11.30 am to 12.30 pm	---	---	---	---	Research Project (SY)	Research Project (SY)
12.30 pm to 1.30 pm	Research Project (SY)	Research Project (SY)	---	---	---	---

Total Workload – 04

Theory -- 04

Practical -- Nil


Signature of the H.O.D

Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131

Sundarrao Solanke Mahavidyalaya, Majalgaon
Department of Commerce
Annual Teaching Plan 2021-2022

Name : **Mr.S.S RUDRAWAR**Subject : **COMMERCE**

B.Com I, III & V Semester

Sr. No	Subject / Paper	November	December	January	February
1	B.Com F.Y. Entrepreneurship Development –I	Unit I: Entrepreneur Unit II: Entrepreneurship-	Unit III: The dynamic new trends of entrepreneurship -.	Unit IV: Evaluation of entrepreneurship in 21 century-	Unit V: Creating Business Spreadsheet –
2	B.Com S.Y. Banking-III	Unit I: An overview of banking industry Unit II: Commercial banking–	Unit III: Reserve Bank of India-.	Unit IV: Modern banking in India-	Unit V: Financial inclusion-
3	B.Com S.Y. I.T. Application in Business –III & Practical	Unit I: - C Language –	Unit II: Operators, Expression and Decision making:	Unit III: Control Branching and Decision Making C: Unit IV: Loop-	Unit V: Arrays and Strings-
4	B.Com T.Y. Business Regulatory Framework -V	Unit I: The Indian Contract Act 1872: Unit II: Special Contract.	Unit III: sale of Goods Act 1930	Unit IV; Consumer Protection Act – 2019	Unit V: The Right to information act 2005-
5	B.Com T.Y. Advanced Financial Accounting-V	Unit-I Single Entry System (theory and numerical): Meaning , features , merits and demerits , difference between single entry system and double entry system, ascertainment of profit, Net worth system and conversion in double entry system.	Unit –II : Financial accounts of banking company -(numeric)- Unit –III: Final accounting of insurance company (Numeric):	Unit-IV: Investment account (numeric)-	Unit V: Emerging technological trends in accounting (theory)-

B.Com I, III & V Semester 2021-2022

Sr. No	Subject / Paper	March	April	May	Jun	July
1	B.Com F.Y. Entrepreneurship Development –II	<p>Unit I: Originating theories of entrepreneurship Economic theory, psychological theory, Sociological theory. Innovative theory of entrepreneurship by Joseph Schumpeter.</p>	<p>Theory of achievement motivation by McClelland-the Kakinada experiment. Hoselitz sociological theory. Unit II: Types of entrepreneurship- Recent trends -. Women entrepreneurs self help groups.</p>	<p>Unit III: Identification of business opportunities - environment scanning -meaning and benefits, factors considered for environment scanning, Socio- cultural, economic, technical demographic, legal and political, geographical and international factors. Sources and step involved in identification of business opportunities.</p>	<p>Unit IV: Market research- Meaning, need and importance of market research. Techniques in marketing research- field survey techniques test marketing, Delphi technique, desk research, observation method and experiment method.</p>	<p>Unit V: Innovation in entrepreneurship- Purposeful innovation- concept, need, process, principles of purposeful innovations. Incubation centers- meaning, service and role of incubation centre, study of incubation centre in Goa.</p>
2	B.Com S.Y. Insurance- II	<p>Unit I: Introduction to Insurance – Insurance-History, Meaning, definitions, features, functions, scope, types, principles, importance, contract of insurance, insurable risk and its types.</p>	<p>Unit II: life Insurance– life insurance: history, meaning, definitions, principles, importance, types, procedure of taking life insurance policy, policy conditions and claims, life insurance corporation of India. Unit III: General Insurance – general insurance: history and types (marine, fire, motor, health,</p>	<p>accident, crop, group insurance, etc) Unit IV: Insurance Agency- Agent, agent's qualification, procedure for becoming an agent, methods of agent's remuneration, functions and responsibilities of agent, ethical behaviors of agent, renewal and cancellation of license.</p>	<p>Unit V: Recent Trends in Insurance Sectors: functional areas of it in insurance sector (marketing, consumer awareness, customer service, finance, HRM, R& D, MIS regulatory control), benefits and factors affecting of e-insurance,</p>	<p>IT and life insurance corporation of India: online insurance, channels of online insurance premium payments, benefits of online insurance purchase, procedure of purchase online insurance policy, unit linked insurance plan (ULIP).</p>

3	<p align="center">B.Com S.Y. E-Commerce- II & Practical</p>	<p>Unit I: Introduction to E-Commerce: E-Commerce- An Overview. Electronic Commerce framework, Evolution of E-commerce: History of Electronic Commerce, Advantages and Disadvantages of E-Commerce,</p>	<p>Roadmap of ecommerce in India, E-Business: Definition, E-Business Models, Elements of E-Business models. Unit II: E-Marketplaces: Definition & Structure of E-Marketplace, Types of Marketplace, types of Auctions and its Characteristics, Benefits, Limitations and impact of Auctions,</p>	<p>E-Commerce in the wireless environment. Unit III: E- Business Application and E-Payment systems: Integration & E-Business suits, ERP- Overview of Software solutions, ERP implementation, Methodology and Framework, CRM, E-Payment, Categories and uses of smart cards, Different digital payment methods.</p>	<p>Unit IV: E- Business Impact on Different Field and Industries: E-Business Impacts- E- Tourism, Online Employment and job Market, Online real estate, Online publishing & E-Books, Online Banking, Online Delivery of Digital products, Entertainment and Media.</p>	<p>E-Government – Definition of E-Government, implementation, E-Government service, Challenges & Opportunities, Benefits of E- Government.</p>
4	<p align="center">B.Com T.Y. Business Regulatory Framework -II</p>	<p>Unit I: Negotiable Instrument Act 2002- Definition, feature of promissory note, bill of exchange and cheque holder and holder in due course, crossing and dishonor of claques, Dishonor of negotiable instruments, Discharge from liability on negotiable instruments.</p>	<p>Unit II: Company Act 2013- Introduction to company law, principal & concepts, company administration and meetings, rights and duties of company secretary, corporate social responsibility, company audit procedure. Features of company act, 2013– Types of company – share capital and its types</p>	<p>–Formation of company – memorandum of association – Articles of Association. Unit III- The securities and Exchange Board of India Act 1992- Establishment of SEBI- Power and Functions of SEBI- Registration of Stock Brokers, Sub- Brokers- Recognition of stock exchange –</p>	<p>– Role of stock exchanges- listing of securities – trading of securities Unit IV- Intellectual Property Rights – Introduction to Intellectual property rights, types of intellectual property, trademarks: Purpose and</p>	<p>Function of trademarks, law of Copyrights: fundamentals of copyright law. Unit IV: Concepts of Miscellaneous Rights- The competition Act 2002 (with 2009) The environment protection Act 1986, The information Technology Act 2000.</p>
5	<p align="center">B.Com T.Y. Advanced Financial</p>	<p>Unit-I Indian accounting standards:</p>	<p>AS20: earnings per share. AS24: discounting</p>	<p>Unit –III: Final accounts of local self government:</p>	<p>Unit-IV: Final account of electricity company:</p>	<p>Unit V: international financial reporting standards(theory):</p>

	<p>Accounting- II</p>	<p>Meaning of accounting standards, Indian accounting standards 2020. Application of the following accounting standards. AS7: construction contracts. AS9: revenue recognition. AS14: accounting for amalgamations. AS18: related party disclosures. AS19: leases</p>	<p>operations. AS26: intangible assets. AS29: provisions, contingent liabilities, and contingent assets. Unit –II: Farm accounting (numeric): -books of accounts to be maintained for farm accounting. -preparation of farm A/C and balance sheet. (Dairy and poultry only).</p>	<p>Meaning and importance of local self government,- maintaining books of accounts,-preparation of final accounts(gram panchayat and zilla parishad only)</p>	<p>-Introduction, features of double entry account system.-preparation of accounts, revenue, net revenue account. -receipt and expenditure on capital account, general balance sheet with special effect of adjustments.</p>	<p>-international financial accounting system.- accounting values and culture. -development and disclosure. -global accounting and auditing standards.</p>
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Signature of Faculty


Head
Head
Dept.of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist.Beed.(M.H.) 431131



M.S.P. Mandal's

Sundarrao Solanke Mahavidyalaya, Majalgaon
Department of Commerce
M.Com Annual Teaching Plan 2021-2022

Name: **Dr. S. S Rudrawar**

Subject: **COMMERCE (PG)**

Sr. No.	Subject/Paper	August	September	October	November
1	M. Com S. Y (III rd Sem.) Research Methodology	Unit –I Introduction Introduction of research natural, scope and objectives of research, merits and demerits of research Unit –II Planning research projects: identification selections and formulation of research problems, research design and types of research	Unit-III The process of research: Hypothesis, objectives, primary Synopsis, method of investigation Unit Test-1 Unit -IV Method of collection data: Primary data and secondary data	Unit –V Sampling: Classification tabulation and scaling of data, reviews of sampling theories, probability and non probability sampling Analysis and Interpretation of data Unit Test-2	Unit-IV Report writing : meaning and concept types of contents of reports, steps in drafting the reports Unit Test-2
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Sr No	Subject/Paper	December	January	February	March
1	M. Com S. Y (IV th Sem) Research Project.	Research project guidance	Research project guidance	Research project guidance	Submission of research project, conduct the PPT presentation of student




Head
Dept. of Commerce,
Sundarrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131

Resume

Personal Information

Name :- Dr. Sachin Shrikant Rudrawar
Date of Birth :- 11/12/1978
Designation :- Assistant Professor
Official Address :- Department of Commerce,
Sunderrao Solanke Mahavidyalaya, Majalgaon Dist. Beed
431131. Maharashtra, India.
Date of Appointment :- 16/04/2010
Permanent Address :- At. Near Khandoba Mandir, Majalgaon, Beed, 431131
Maharashtra, India.
Language Known :- Marathi, Hindi, English
Education :- M.Com. B. Ed, NET, Ph.D.

Educational Information

Exam.	Board/University	Year of Passing	Percentage	Grade / Class
S.S.C.	Aurangabad	March, 1994	70.28	I
H.S.C.	Aurangabad	March, 1996	44.67	II
B.Com.	Dr. BAMU, Aurangabad	M/A 2000	57.85	I
M.Com.	Dr. BAMU, Aurangabad	M/A 2002	62.00	I
B.Ed	Mumbai university	June 2005	45.00	I
NET	CSIR- UGC Jointly	29 June 2008	Qualified	---
Ph.D.	Dr. BAMU, Aurangabad	Aug. 2021	Awarded	--

Title of Ph.D. Topic :- "A Study of Role and Importance of Bancassurance with Special Reference to SBI Life Insurance Company in Maharashtra State"

Teaching Experience:-

Sr. No.	Name of the College/Institute	Duration	Full Time	Years
1.	Sunderrao Solanke Mahavidyalaya, Majalgaon	16-04-2010 to till date	Permanent	12

Administrative Experience: Nil**Participation in Orientation/Refresher Courses:-**

<i>Sr. No.</i>	<i>Name of the Course / Summer School</i>	<i>Place</i>	<i>Duration</i>	<i>Sponsoring Agency</i>
1.	90 th Orientation Programme	Rani Durgawati University, Jabalpur	24/02/2014 to 22/03/2014	UGC-HRDC
2.	' Refresher Course in special summer school	Rani Durgawati University, Jabalpur	06/07/2015 to 25/07/2015	UGC-HRDC
3.	Short Term Course	LNIFE, Gwalior	06/03/2019 to 12/03/2019	UGC-HRDC
4.	Work Shop On MOOCs	MDS University, Ajmer[Raj]	02/03/2020 to 07/03/2020	UGC- HRDC
5.	One Week Online Research Methodology Workshop On BFSI Sector	PMMMNMNTT, [MHRD] New Delhi	08/06/2020 to 12/06/2020	PMMMNMNTT, [MHRD] New Delhi
6.	" Quantitative Methods For Data Analysis"	PMMMNMNTT, [MHRD] Ramanujan College, New Delhi	12/08/2020 to 25/08/2020	PMMMNMNTT, [MHRD] Ramanujan College, New Delhi
7.	" Refresher Course in Cognitive Economics"	Maulana Azad National Urdu University, Hyderabad	09/02/2021 to 22/02/2021	UGC-HRDC

Participation in Seminars / Conference / Workshops / Training

<i>Sr. No.</i>	<i>Date</i>	<i>Subject</i>	<i>Duration</i>	<i>Organizer</i>
1.	3 rd Oct, 2010	Novel education trends in commerce faculty	One day	MSP Mandal's Arts, Commerce and Science College, Kille Dharur
2.	2 nd Oct, 2011	One day workshop/ orientation program in Commerce	One day	MSP Mandal's, Balbhim College, Beed
3.	26 th Feb, 2012	One day orientation workshop on Research Methodology	One day	MSP Mandal's, Balbhim College, Beed
4.	2 nd Sep. 2012	Professional Development Programme in Commerce	One day	Shri Shivaji College, Parbhani

		and Management Science		
5.	15 th – 20 th June 2013	One week Intensive Innovative Professional Development Programme	One week	Dept. of Commerce, Deogiri College, Aurangabad

Research Papers/Articles Published in Research Journals:

Sr. No	Year	Title of Paper	Journal Name	ISSN	Impact Factor
01	26 th Feb-April 2016	The role of SBI Life in Life Insurance Sector in India”	<i>International Universal Research Ground</i>	ISSN: 2395-0404	2.1022
02		Emerging trade in Micro Finance and its Contribution in Socio-Economic Development	<i>Emerging Trends in Indian Commerce</i>	ISBN: 978-93-81921-38-8	-
03	4 th and 5 th Feb. 2017	Investment opportunities in DMIC	<i>Marathwadhyache Audhogik Arthkaran</i>	ISBN : 978-93-81948-68-2	-
04	27 th Sep 2016	Customers Awareness and Satisfaction of Life insurance Policy holders in Beed District	-	ISBN: 978-1-63535-489-8	-
05	18 th Feb 2017	Women Empowerment through Entrepreneurship	Leadership, Change Management and Regional Imbalance	ISBN 81-87006-47-1	-
06	27 th Feb, 2018	“ Impact of Banking Sector Reforms on the Profitability and Productivity of Banking in India – An Analysis”	Vidyawarta. Peer Reviewed International Research Journal	ISSN – 2319-9318	4.22
07	Jan-March, 2019	“The Growth and Prospects of SBI Life and its impact on Life Insurance Sector In India”	International Journal of advance and Innovative Research Conference	ISSN 2394-7780	5.215

08	March-April 2019	“Foreign Direct Investment and its Impact on Manufacture Sectors in Marathwada Region”	Ajanta Journal An International Multidisciplinary Quarterly Research Journal	ISSN: 2277-5730	5.5
09	Oct /Dec 2018	“Impact of Banking sector Reforms on the Profitability and Productivity of Banking in India - An Analysis”	An International multidisciplinary Quarterly Research Journal	ISSN -2277-5730	5.5
10	2020	“The impact of GST on insurance sector in India”	OUR HERITAGE	ISSN [Online] : 0474-9030	6.8
11	Oct to Dec 2020	Role and importance of SBI Life in Bancassurance : A Case Study	Vidyawarta, Peer Reviewed International Referred Research Journal	ISSN: 2319-9318	--
12	May, 2022	Role of SBI life in Life Insurance Sector in India	B. Aadhar, Peer-Reviewed refereed Index	ISSN: 2278-9308	8.575
13	August 2021	A Study of Customers Behaviour for Purchasing of Insurance Products from SBI Life in Maharashtra State	Cosmos Multidisciplinary Research E-Journal	ISSN: 2456-1665	4.94
14	2022	Role and Importance of Bancassurance in India	Atmanirbhar Bharat, Current Publication, Agra	ISBN: 978-93-93496-44-7	--
15	17 th July-Aug.20 22	Role and Importance of Bancassurance in India	International Journal and Advanced and Applied Research	ISSN: 2347-7075	7.328
16	2022	SBI Life Insurance and its Role in Corporate Social Responsibility in India	The Journey of Indian Economy in the Last 75 th Years, Serials Publications Pvt. Limited	ISBN: 978-93-91844-28-8	-

			New, Delhi	
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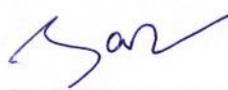
Paper Presentation & Publications in Seminars / Conference / Workshops / Journals / Books:

Sr. No	Title of the Paper	Level	Title of Conference	Organized by	Publication Date
1.	Cause and Remedies of Inflation	National level	Impact of inflation on Indian Economy	Shri Siddheshwar, Mahavidyalaya, Majalgaon	2 nd -3 rd Nov, 2012
2.	"Recent Trade and Issues in Microfinance and Its Contribution in Rural Economic Development"	International Level	"International Research Conference on Recent Trends and Issues in Commerce, Management"	B.P.Salukhe College, Barshi.	20 th Oct, 2013
3.	"Impact of DMIC on urbanization and infrastructure facilities in India"	National Conference	"DMIC: Challenges and Prospects of Indian Economy"	R.B.Attal College, Georai.	28-29 th Feb, 2015
4.	"FDI and Its Impact on retail sector Entrepreneurs"	International Conference	"Innovative Trades in Entrepreneurship in New Millennium"	Department of Commerce, Dr B.A.M.U. Aurangabad.	9-10 th Feb., 2015
5.	"Impact of E-Commerce and I.T on Banking"	National Conference	"Banking and Insurance in 21 st Century"	Shankarlal Khandelwal College, Akola.	3-4 th Jan, 2015
6.	Role of Banking Sector in Growth of Gross Domestic Product: A Case Study of Maharashtra.	<i>International Conference</i>	Recent Trends in Commerce and Management	Sangamner College, Sangamner	17 th and 18 th Feb 2017
7.	FDI Promotion policies and its impact on FDI inflow in INDIA	<i>National Conference</i>	Make in India : Transforming India from Developing to Developed Economy	Shri Chhatrapati Shivaji College, Omerga	19 th and 20 th April 2016
8.	Causes and cure of farmer's suicide in Maharashtra- A Case Study	<i>National Conference</i>	Recent trends in Commerce and Management	Vasant Mahavidyalaya, kaj	21, 22, & 23 Jan - 2016

❖ *College Affairs*

The faculty has been working in various committees in the college. It has a very vital role in all these committees.

Academic Year	Name of the Committee	Position Held
2021-22	▪ Health Center	Member
	▪ Admission Committee	Member
2020-21	▪ Health Center	Member
	▪ Admission Committee	Member
	▪ Student Council Committee	Member



Dr. Sachin. S Rudrawar
Assistant Professor, Department of Commerce
Sunderrao Solanke Mahavidyalaya, Majalgaon

Teaching Methods used for effective teaching

1. Lecture method
2. Practical methods
3. Experimental methods
4. Question and answer
5. Group Discussion
6. Seminar
7. Project based learning

Teaching aids used for effective teaching

1. Books
2. Green board
3. Smart board
4. PPT
5. LCD projector
6. Videos
7. Pictures

M.S.P.Mandal's

Sunderrao Solanke Mahavidyalaya, Majalgaon

Department of Commerce

Individual Time Table

(Acad. Year: 2021-2022)

Dr. N. R. Dhawale (Asst. Prof)

Time / Day⇨ ↓	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
08.20 to 09.10 am	B.M. & S. F.Y.	B.M. & S. F.Y.	B.M. & S. F.Y.	B.M. & S. F.Y.	Comp. Accounting T.Y.	Comp. Accounting T.Y.
09:10 to 10:00 am	Mgt. A/C T.Y.	Mgt. A/C T.Y.	Mgt. A/C T.Y.	Mgt. A/C T.Y.	Bus. & Ind. Eco. F.Y.	Bus. & Ind. Eco. F.Y.
10:00 to 10:50 am	---	---	---	---	Comp. Accounting	Comp. Accounting
10:50 to 11.40 am	---	---	---	---	G.S.T A/c S.Y.	G.S.T A/c S.Y.
11.40 to 12.30 pm	G.S.T A/c S.Y.	G.S.T A/c S.Y.	Bus. & Ind. Eco. F.Y.	Bus. & Ind. Eco. F.Y.	---	---

Workload:

Theory 18
Practical 02
Total 20

Subjects: Mgt. A/C- I & II 04
Comp. A/c I & II 04
GST A/C- I & II 04
B.M. & S. I & II 04
Bus. & I. Eco.-I & II 04
20


H.O.D.
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Dr. N.R. Dhawale



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com Ist and IIIrd Semester (First Term)

Academic Year – 2021- 2022

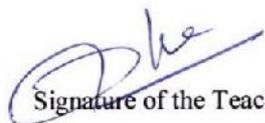
Name of Teacher: **Dr. Dhawale N.R**

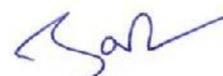
Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11:30 am	--	--	--	---	---	---
11:30 am to 12:30 pm	---	--	--	--	--	--
12:30 pm to 1.30 pm	Managerial Economics (FY)	Managerial Economics (FY)	Managerial Economics (FY)	Managerial Economics (FY)	---	---

Total Workload – 04

Theory -- 04

Practical -- Nil


Signature of the Teacher


Signature of the H.O.D
Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com IInd and IVth Semester (Second Term)

Academic Year – 2021- 2022

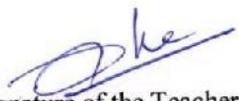
Name of Teacher: **Dr. Dhawale N.R**

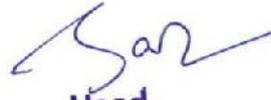
Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	--	--	--	---	---	---
11.30 am to 12.30 pm	---	--	--	--	--	--
12.30 pm to 1.30 pm	--	--	Securities Analysis (SY)	Securities Analysis (SY)	Securities Analysis (SY)	Securities Analysis (SY)

Total Workload – 04

Theory -- 04

Practical -- Nil


Signature of the Teacher


Signature of the H.O.D.
Head
Dept. of Commerce,
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M.S.P. Mandal's

SUNDERRAO SOLANKE MAHAVIDHYALAYA MAJALGAON



ANNUAL TEACHING PLAN

Name: Mr. N.R. Dhawale

Subject: COMMERCE

Year: 2021-22

Sr. No.	Subject/Paper	October	November	December	January
1	B.Com I Year. ^(I Sem) Business & Industrial Economics-I	Unit I Introduction to bus. Economics: meaning, definition, nature, characteristics, significance, scope, objectives of the firm	Unit 2 Theory of consumer behavior: Indifference curve approach, meaning, definition, assumptions, properties, consumer equilibrium	Unit 3 Elasticity of Demand: concept, determinants, price, income, cross, average revenue, marginal revenue, demand forecasting methods Unit 4 Market structures: Market structure & Business decisions, perfect competition,	Concept, features. Monopoly, concept, features. SEBI, FEMA. Unit 5 Factor pricing: marginal productivity theory, factor inputs, determination of wage rate under per. Comp. & monopoly, interest, theories of interest.
2	B.Com II Year. ^(I Sem) Business Mathematics & Statistics-I	Unit I Introduction to Statistics: Meaning, Definition, Importance, Limitations of Statistics, Primary & Secondary Data, Collection of Data, Sampling Method, Tabulation of Data	Unit II Measures of Central Tendency: Introduction, Mean, Median, Mode & their computation, Simple, Discrete, & continuous series, cumulative frequency, Merits & demerits of Mean, Median & Mode Unit Test I	Unit III Measures of Dispersion & Skewness: Introduction, Definition, Objectives of Dispersion, Mean Deviation & its coefficient, Standard Deviation with its coefficients & variance Unit IV Determinants: Definition, Cramers Rule of evaluating determinants, Second Order, Third Order Determinant, SARRU's Rule, Properties of Determinants.	Unit V Matrices: Meaning, Definition & Types of Matrices, Operation of Matrices, Addition & Subtraction, Properties of Addition & Subtraction Unit test II
3	B.Com II Year. ^(III Sem) GST A/c -I	Unit I Introduction Overview & Evolution of GST: diff. between direct & indirect tax, GST, meaning, terms, registration under GST, modes of GST, levy of GST,	Unit II Registration Under GST: meaning of input, input services, capital goods, bills provision, reverse charge mechanism, penalty, assessment & appeal	Unit III Problems on GST Accounting & records: preparation of tax invoices with SGST, CGST, general entries & ledger postings with GST Unit- 4	Unit V Custom Laws: basic concepts, types, anti-dumping duty, safeguard duties, custom import and export procedures, EPS & SEZ.

		exemptions.	provision of GST.	Problems on input tax credit: problems on valuation of goods & services.	
4	B.Com III Year. (V sem) Management Accounting	Unit- 1 Introduction of Management accounting	Unit- 2 Analysis and interpretation of financial statements	Unit-3& 4 Ratio Analysis & Fund Flow Analysis	Unit- 5 Cash Flow as per AS 3
5	B.Com III Year. (V sem) Computerized Accounting-I	Unit – 1 Introduction to Computerized Accounting: Computerized Accounting- Need & Significance, Evolution from Manual to Computerized Accounting System, Benefits of Computerized Accounting. (e.g.Tally ERP9), Evolution of Accounting Software, Different Versions of tally, Silent Features, Technological Advantages of Computerized Accounting.	Unit – 2 Fundamentals of Computerized Accounting (e.g. Tally ERP9.0) Start-up & Quit, Screen Components, Setting up a new company, Select, Alter & Delete a company, Maintaining Accounting Masters - Groups, Ledgers, Maintaining Inventory Masters- Stock Group, Stock Item, Units of Measure, Stock Categories Godown F11 Features, F12 Configurations	Unit – 3 Vouchers: Accounting Vouchers Contra, Payment, Receipt, Journal, Purchase, Sales, Debit Note and Credit Note, Inventory Vouchers Purchase Order, Sales Orders, Receipt Note Delivery Note, Stock Journals, Rejection In, Rejection Out Unit- 4 Reports: Accounting Reports: Trial Balance, Profit & Loss A/e, Balance Sheet, Day book, Cash/ Bank Book, Ledger Report, Group Summary, Voucher Report, Inventory Reports- Stock Summary, Stock Item Summary, Stock Group Summary, Stock Category Report, Godown Report, Inventory Voucher Report, understanding report-wise F12 configurations	Unit – 5 GST Functionality: Activating GST in Tally Setting Up GST - Company Level, Ledger Level or Inventory Level Creating GST Masters- C-GST, S-GST, I-GST, Recording GST Transaction- Purchase, Sales, Printing GST Tax Invoice, GST Returns


 Head
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 Sunderrao Solanke Mahavidyalaya
 Majalgaon Dist.Beed.(M.H.) 431131


 Assistant Professor
 Department Of Commerce
 Sunderrao Solanke Mahavidyalaya,
 Majalgaon, Dist-Beed., 431 131.

M.S.P. Mandal's

SUNDERRAO SOLANKE MAHAVIDHYALAYA MAJALGAON

ANNUAL TEACHING PLAN

Name: Mr.N.R. Dhawale

Subject: COMMERCE

Year: 2021-22

Sr. No.	Subject/Paper	February	March	April	May
1	B.Com I Year. {II Sem} Business Organisation & Management	Unit 1 Foundation of Indian Business Manufacturing and Service Sectors; Small and Medium Enterprises; Problems and Government policy. India's experience of liberalization and globalization. Technological innovations and skill development. 'Make in India' Movement. Social responsibility and ethics Emerging opportunities in business; Franchising, Outsourcing, and E-commerce.	Unit 2 Business Enterprises Forms of Business Organization: Sole Proprietorship, Joint Hindu Family Firm, Partnership firm, Joint Stock Company, Cooperative society; Limited Liability Partnership; Choice of Form of Organization. Government - Business Interface; Rationale and Forms of Public Enterprises. International Business. Multinational Corporations. Unit Test I	Unit 3 Management and Organization: The Process of Management: Planning; Decision-making; Strategy Formulation. Organizing: Basic Considerations; Departmentation - Functional, Project, Matrix and Network; Delegation and Decentralization of Authority; Groups and Teams Unit 4 Leadership, Motivation and Control: Leadership: Concept and Styles; Trait and Situational Theory of Leadership. Motivation: Concept and Importance; Maslow Need Hierarchy Theory; Herzberg Two Factors Theory. Control: Concept and Process.	Unit 5 Functional Areas of Management: Marketing Management: Marketing Concept; Marketing Mix; Product Life Cycle; Pricing Policies and Practices Financial Management: Concept and Objectives; Sources of Funds - Equity Shares, Debentures, Venture Capital and Lease Finance. Securities Market, Role of SEBI. Human Resource Management: Concept and Functions; Basic Dynamics of Employer - Employee Relations. Unit test II
2	B.Com II Year. {IVSem} GST A/C-II	Unit I Documents, Accounts & Records under GST: Tax Invoice, Credit & Debit Notes, Accounts & other Records to be maintained, Types of GST Returns,	Unit II Composition Scheme under GST: Eligibility criteria for opting the scheme, Regular & Composition Scheme, Withdrawal from composition scheme Unit Test I	Unit III Reverse Charge Mechanism Under GST: Provision of RCM, Services covered under Reverse charge, Difference between RCM & Tax on URD, Self invoicing & ITC under RCM	Unit V Others: Schedule entries & Tariffs under GST, E-Way Bill, GST on E-Commerce Operators, GST on Import Export & SEZ Transactions, GST Accounting Entries, Overview of Assessment, Demand Recoveries & Penalties under GST

		Particulars to be furnished in return, Annual Return & Audit under GST			Unit test II
3	B.Com II Year. {IV Sem} Business Mathematics & Statistics-II	Unit I Logarithms: Introduction, Principle of logarithms, Procedure to find out log values, mantissa Value & natural number value. Rules for Multiplication and Division.	Unit II Correlations: Meaning of co-relation. Definition of co-relation, Types of co-relation, Methods of studying co-relation: Karl Pearson's, & Spearman's Rank Correlation Methods of Co-relation of co-efficient. Unit Test I	Unit III Regression: Meaning of regression, Types of regression: linear regression, Simple and Multiple regression Methods of estimating simple regression lines: Freehand Method & Regression Equations Unit IV Index Numbers: Meaning of index number, Types of Index number, Uses of Index number, Methods of constructing price indices: Laspeyre's, Paasche's, Kelly's Dorbish & Bowley's, simple aggregative & Fisher's Ideal Index Number.	Unit IV Probability and Expected Value: Meaning and Nature of Probability, Definitions of probability, Applications of Probability-Addition & Multiplication, Law of Probability. Unit test II
4	B.Com III Year. {VI Sem} Management A/C II	Unit-1 Budget & Budgetary Control	Unit-2 Cash Budget Unit Test I	Unit-3 Functional Budgets Unit 4 Capital Budgeting	Unit- 5 Responsibility Accounting Unit test II
5	B.Com III Year. {VI Sem} Computerized Accounting - II	Unit – 1 Advance Computerized Accounting Features:	Unit – 2 Inventory Features in Computerized Accounting:	Unit – 4 Tax Deducted at Source (TDS): Concept of TDS,	Unit – 5 Technological Features in Accounting Software Tally ERP9): Back-up, Restore, Import-

		<p>Maintaining - details Activating Bill-wise Details, Muntain Balances bil Reports, Centers & Cot Categories Activining Cost Ceres, Crating Cimen, Co Camer Report Banking Cheque Bok Management</p>	<p>Stock Transfers Recording Stock Journals, godown-wise Reports Bill of Materials, Stock item, Manufacturing Journal Batch- wise details Activating Batch wise details</p> <p>Unit-3 Advanced GST Transactions (Tally.ERP 9): Recording Purchases, NIL and Exempted, Multiple Tax Rates Purchase Return, Recording Sales - NIL-Rated, Exempted, Multiple GST rates. Sale Recording Sales, E-way Bill, GST Return.</p> <p>Unit Test I</p>	<p>Activating TDS: Creating Masters, Recording Tract, TDS Report</p>	<p>Export Data, Setting Password for Company</p> <p>Unit Test II</p>
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Head
Dept.of Commerce,
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Majalgaon, Dist-Beed., 431 131.



M.S.P. Mandal's

Sundarrao Solanke Mahavidyalaya, Majalgaon
Department of Commerce
M.Com Annual Teaching Plan 2021-2022

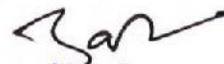
Subject: COMMERCE (PG)

Name: Dr. N. R Dhawale

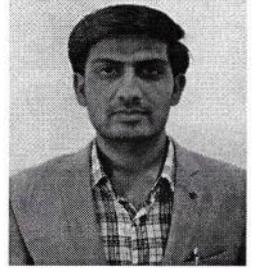
Sr. No.	Subject/Paper	August	September	October	November
1	M. Com I Year (Ist sem) Managerial Economics	Unit 1 Nature and scope of managerial Economics: Managerial theory and economic theory, objective forms, fundamental economic concepts	Unit 2 Demand analysis and demand forecasting : Individual and marketing demand function, law of demand, determinant of demand, electricity of demand and its importance demand Estimation and demand forecasting techniques Unit Test I	Unit 3: Production analysis and business cycle production Functions: production functions with one and two variables, Economics of scale, estimation of production functions, cost theory and estimation and law of return to scale Business cycle: nature and phases of business cycle, theory of Business Cycle, inflation, types of effect of inflation	Unit 4 Price determination in different market condition: Price determination under different market conditions: characteristics of different market structure, perfect competition, monopolistic competition, oligopoly and monopoly Unit test II

Sr No	Subject/Paper	December	January	February	March
1	M.Com II Year (IV sem) Securities Analysis	Unit I Introduction of investment securities: Evaluation of Portfolios investment alternatives, qualities of successful Investments, capital market theory, arbitrage pricing theory	Unit II Security pricing: Factors influence on valuation of security, constant growth model, security price model, dividend discounting method, P/E ratio model and Graham's approach. Unit III Trading in securities: types of derivatives, advantages of derivatives market, speculations and heaging Future trading	Unit IV Analysis of securities: technical analysis, strategic analysis, accounting analysis, financial analysis Unit Test I	Unit V Portfolio management: concept of portfolio, risk and return in portfolio theory, expected return, portfolio selection model, modern portfolio theory and portfolio management in mutual fund. Unit test II




Head
Dept. of Commerce,
 Sunderrao Solanke Mahavidyalaya
 Majalgaon Dist. Beed. (M.H.) 431131

Bio-Data



Name :- Dr. Nitin Raghunathrao Dhawale
Date of Birth :- 20-06-1991
Designation :- Assistant Professor
Official Address :- Department of Commerce,
Sunderrao Solanke Mahavidyalaya, Majalgaon Dist.
Beed – 431131. Maharashtra, India.
Date of Appointment :- 16-06-2017
Permanent Address :- At. Post. Soyanjana. Tq. Partur Dist.
Jalna – 431501, Maharashtra, India.
Language Known :- Marathi, English, Hindi
Educational :- M.Com. SET, Ph.D.

Qualification

<i>Exam.</i>	<i>Board/University</i>	<i>Year of Passing</i>	<i>Percentage</i>	<i>Grade / Class</i>
S.S.C.	Aurangabad	2007	62.50	I
H.S.C.	Aurangabad	2009	66.00	I
B.Com.	Dr. BAMU, Aurangabad	2012	77.75	I
M.Com.	Dr. BAMU, Aurangabad	2014	79.99	I
SET	Savitribai Phule Pune University Pune	2016	Qualified	Qualified
Ph.D.	Dr. BAMU, Aurangabad	2021	Awarded	Awarded
MS-CIT	MKCL, Mharashtra	2010	63.00	I

Certificate Courses:

<i>Sr. No.</i>	<i>National Coordinator</i>	<i>Semister</i>	<i>Percentage</i>	<i>Type of Certificate</i>
1	NPTEL	July-Sept. 2021	73.00	Elite
2	NPTEL	July-Sept. 2021	58.00	Successfully Completed
3	NISM	Self-Paced	70.00	Pass

Title of Ph.D. Topic: - “A Study of Drought and Its Impact on Socioeconomic Development of Farmers and Agricultural Workers in Marathwada Region”

Teaching Experience:- 05 Years

Participation in Orientation/Refresher Courses:- 03

Participation in Inter-National, National, State, Regional Level Seminars / Conference / Workshops / Training

Inter-National Conf.	National Conf.	Seminar	Training Prog.	Workshop
04	01	03	04	05

Participation in One Day Orientation Courses:- Total – 04

Invited Lectures: 01

Paper Presentation & Publications in Seminars / Conference / Workshops / Journals / Books:

	Inter-National	National	Regional	Total
Paper Presented in Conference	02	01	00	03
Paper Published in Conference	01	00	00	01
Paper Published in Journal	04	04	00	08
Chapter Published in Book	--	03	--	03

Examination & Evaluation Duties:-

- Understudy
- Paper Assessment (University Level)
- Paper Assessment (College Level)
- Invigilation
- Paper Setting

Student Related Co-curricular, Extension & Field Based Activities:-

1. Conducting seminars for B.Com FY, SY & TY students.
2. Career Counselling of the students regarding the scope and opportunities in the field of Commerce.
3. Facilitated discussion forums, group discussions, brainstorming sessions etc.
4. Organized field visit to Infosys, Hinjewadi Phase-II Pune on 7th December 2019.

College Affairs:

The college has appointed on different committees for smooth conduct of its day to day affairs. The particulars are given below.

Name of the Committee	Position Held
▪ Admission Committee	Member

▪ Anti-Ragging Committee	Member
▪ Commerce Association	Member
▪ NSS Committee	Member
▪ UGC Cell	Member
▪ Life Long Extension	Member
▪ E-Content Development	Member
▪ Time Table Committee	Member
▪ Library Committee	Member

Teaching Methods used for effective teaching

1. Lecture method
2. Question and answer
3. Group Discussion
4. Seminar
5. Project based learning

Teaching aids used for effective teaching

1. Books
2. Whiteboard
3. PPT
4. LCD projector
5. Videos
6. Pictures

N.R. Dhawale

Dr. N. R. Dhawale
Assistant Professor, Department of Commerce
Sunderrao Solanke Mahavidyalaya,
Majalgaon



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department Of Commerce

Time Table Academic Year – 2021-22

B.Com I, II and III Year



Name of Teacher: **Dr. Bilas Sakharam Kale**

Individual Time table

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
8:20 to 9:10 am	Cost A/c S.Y (BSK)	Cost A/c S.Y (BSK)	Cost A/c S.Y (BSK)	Cost A/c S.Y (BSK)	IT F.Y.(BSK)	IT Pr. F.Y.(BSK)
9:10 to 10:00 am	Fin A/c (BSK)	Fin A/c (BSK)	Fin A/c (BSK)	Fin A/c (BSK)	Audit T.Y (BSK)	Audit T.Y (BSK)
10:00 to 10:50 am	RD&AB T.Y. (BSK)	RD&AB T.Y. (BSK)	RD&AB T.Y. (BSK)	RD&AB T.Y. (BSK)	IT F.Y.(BSK)	IT Pr. F.Y.(BSK)
10:50 to 11:40 am	-	-	-	-	Audit T.Y (BSK)	Audit T.Y (BSK)
11:40 to 12:30 pm	-	-	-	-	-	-

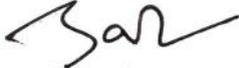
Total Workload

Theory – 18

Practical – 02

Total - 20


Assistant Professor
Sunderrao Solanke Mahavidyalaya,
Majalgaon Dist. Beed. (MS)


Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com Ist and IIIrd Semester (First Term)

Academic Year – 2021- 2022

Name of Teacher: **Dr. Kale B.S**

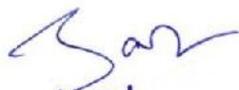
Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	--	--	--	---	---	---
11.30 am to 12.30 pm	---	--	--	--	--	--
12.30 pm to 1.30 pm	---	---	International Marketing (SY)	International Marketing (SY)	International Marketing (SY)	International Marketing (SY)

Total Workload – 04

Theory -- 04

Practical -- Nil


Signature of the Teacher


Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com IInd and IVth Semester (Second Term)

Academic Year – 2021- 2022

Name of Teacher: **Dr. Kale B.S**

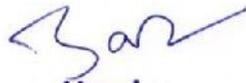
Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	--	--	--	---	---	---
11.30 am to 12.30 pm	---	--	--	--	--	--
12.30 pm to 1.30 pm	Tax P. GST & Managt. (FY)	Tax P. GST & Managt. (FY)	Tax P. GST & Managt. (FY)	Tax P. GST & Managt. (FY)	----	----

Total Workload – 04

Theory -- 04

Practical -- Nil

Signature of the Teacher


Head
Signature of the H.O.D
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131

M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya, Majalgaon, Dist. Beed

ANNUAL TEACHING PLAN

Name: Dr. B. S. Kale

Year: 2021-22

Department: Commerce

B.Com I, III & V Semester



Sr. No	Subject / Paper	November	December	January	February
1	B.Com F.Y. Computer Application In Business –I & Practical	<p>Unit I: Computer Codes and Languages – Source, code, machine/binary code, Byte/object code, BCD, EBCDIC, ASCII, language translator – interpreter & Compiler, high & low level, assembly language, different number systems.</p> <p>Unit II: Word Processing- Introduction, concept, use templates, working documents –</p>	<p>editing text, find and replace, formatting, spell check, autocorrect, auto text, bullets and numbering, tabs, paragraph formatting, indent, page formatting, header and footer, tables- inserting, filling and formatting table, inserting pictures & videos, mail merge.</p> <p>Unit III: Preparing Presentation- Basics of presentation- slides, fonts, drawing, editing, inserting, tables, images, texts, symbols, media,</p>	<p>Design, translation, animation and slideshow, Creating business presentation.</p> <p>Unit IV: Spreadsheet and its Business Application- Concepts, meaning, formatting, entering data, editing and printing a worksheet, Handling operator's formula, organizing charts and graphs, function using mathematical and statistical formulas, date and time.</p>	<p>Unit V: Creating Business Spreadsheet – Creating, Loan and lease statement, ratio analysis, payroll statement, capital budgeting – depreciation accounting, graphical representation of data, frequency distribution and its statistical parameters, correlation and regression</p>
2	B.Com F.Y. Financial Accounting -I	<p>Unit I: Book Keeping and Accountancy – Meaning, Definition, Concepts, objectives, Need, Scope, Classification and Rules of Accounts, Accounting cycle, Journal, Ledger, Balancing of Account.</p>	<p>Unit II: Depreciation- Annuity and Sinking fund method.</p> <p>Unit III: Final Account of Sole Trader- Meaning and Importance, Preparation of Manufacturing Account, Trading Account, Profit and Loss Account and Balance sheet with adjustment.</p>	<p>Unit IV: Hire purchase system and Installment Method- Meaning, calculation of interest, accounting for hire purchase transactions by asset purchase method based on full cash price, journal entries, Ledger accounts and Discloser in Balance sheet for hire and vendor.</p>	<p>Unit V: Royalty Accounts- Royalty, Minimum Rent, Short working, Recoupment of short working, lapse of short working, journal entries and ledger accounts in the books of landlord and lessee.</p>
3	B.Com S.Y. Cost Accounting -III	<p>Unit I: Cost Accounting- Meaning, Definition, limitation of Financial A/c, Development of Cost accounting, function, objectives, advantages, Limitation, difference between Financial and Cost accounting.</p> <p>Unit II: Elements of Cost – Concept of cost, cost units, cost centre, Cost objects cost drivers, types & classification of cost – By Nature, function,</p>	<p>Variability, controllability, normality, cost for managerial decision making.</p> <p>Unit III: Material Cost- Concept, objectives, need, essential, control, producers, function of purchase, classification, Coding of material, fixation levels, EOQ, Material Handling cost, Bin Cards, stores ledger, Material issue, producers & Methods ,</p>	<p>FIFO, LIFO, Simple and Weighted average.</p> <p>Unit IV: Labour Cost Meaning Definition, recent trends in Time booking, labour, control, methods of wage payment, time & piece rate, incentive scheme –Taylor's Differential piece rate system, Halsey plan, Rowan plan.</p> <p>Unit V: Overheads Cost- Definition, Direct and Indirect costs.</p>	<p>Importance, Allocation, Apportionment and absorption of overheads, Methods of distribution, primary – secondary distribution, repeated method, machine Hours rate, under and over absorption of overheads.</p>

4	B.Com T.Y. Rural Development & Agriculture Business-V	<p>Unit- I: Introduction to Rural Development – Meaning and Definition of Rural Development, Scope, Significance in Indian Context. Causes of Rural Backwardness. Determinants of Rural Development in India.</p> <p>Unit-II: Rural Poverty and Rural Unemployment: Meaning and Definition of Poverty,</p>	<p>Causes of Rural poverty, Remedies of Eradication of Rural Poverty, Meaning and Definition of Unemployment, Types of Unemployment in Rural India, Food Program during COVID-19 Pandemic.</p> <p>Unit- III: Rural Development Programmes in India – MGNREGS, PMGSY, PMAY, DAY-NLRM, SAGY, DDU-GKY, TRYSEM etc.</p>	<p>Unit –IV: Agribusiness: Meaning of Agribusiness, Importance, scope, Major Challenges in Development of Agribusiness sector in India, Impact of globalization on agribusiness sector in India.</p>	<p>Unit- V: Agricultural Marketing- Meaning of Agricultural marketing, scope, Importance, difference between Marketing of Agricultural goods and Manufacturing goods, Problems of agricultural Marketing and measures of solve them.</p>
5	B.Com T.Y. Auditing -V	<p>Unit-I: Introduction: Meaning, Objectives, Importance, Types Advantages, Limitation of Auditing, Auditing Vs Accounting and Auditing an Investigation.</p> <p>Unit –II : Audit Planning and Control Procedures- Audit Programme, Meaning, Factors affecting Audit,</p>	<p>Sources of obtaining information, Discussion with client, advantages & disadvantages, instruction before commencing of audit, audit note book, working papers and evidences</p> <p>Unit –III: Vouching and Verification: Vouching, Meaning, Need and importance of Vouching, Vouching of cash and Credit transaction, ,</p>	<p>Verification of assets and liabilities, Valuation of liabilities Audit Reports – Elements, types and quality and clean of audit report.</p> <p>Unit-IV: Company Auditor- Eligibility, appointment, qualification & disqualification of Auditor, Rotation & Removal of Company Auditor, Power & Duties, Liabilities and Remuneration of Company Auditor.</p>	<p>Unit V: Recent Trends in Auditing– Nature, Significance of Cost audit, Tax, management, & investigation audit, Changing role of auditor in computerized accounting forensic audit and conceptual understanding of Standard auditing practices.</p>


 Signature of Faculty
Assistant Professor
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M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya, Majalgaon, Dist. Beed

ANNUAL TEACHING PLAN

Name: **Dr. B. S. Kale**

Year: **2021-22**

Department: **Commerce**

B.Com II, IV & VI Semester

Sr. No	Subject/Paper	March	April	May	Jun	July
1	B.Com F.Y. Business Communication & IT Practical	<p>Unit I: Communication Meaning & Definition of Communication, Importance of Communication, types of Communication – (Verbal, Non Verbal), Barriers to Communication.</p> <p>Unit II: Business Correspondence : Letter Writing, Presentation, Inviting quotations, Sending quotations,</p>	<p>Placing orders, Inviting tenders, Sales letters, claim and adjustment letters and social correspondence, Memorandum, Inter-office memo, Notice Agenda, Job application letter, preparing the Resume.</p> <p>Unit III: Internet technology- Introduction to computer networks : Introduction-need, advantages, disadvantages,</p>	<p>types of networks, types of transmission media, Internetworking devices-bridges, routers, gateways, IP addressing: why IP address, basic format of IP address- IPV4, IPV6, Protocols - HTTP, HTTPS, FTP, DNS, Email.</p> <p>Unit IV: Electronic Communication Meaning and Definition of Electronic Communication,</p>	<p>Advantages & Disadvantages of Electronic Communication, Types of Electronic Communication, Web Pages, Email, Forums, Text & Instant Messaging, Social Networking, Video Chat etc., Monitoring of Electronic Communication, Developing a Policy.</p> <p>Unit V: Email, Social Networking and Oral Presentation.</p>	<p>Definition and Origin of E-mail, Message Format, Types of Email, Spam, Spoofing, Bombing. Social Networking Sites- Facebook, You Tube, Instagram, Twitter, LinkedIn, Google+ etc. Oral Presentation: Presentation Plan, PPT, Visual Aids, Sales.</p>
2	B.Com F.Y. Financial Accounting - II	<p>Unit I: Accounting Principles and Accounting standards – AS-1, AS-2, AS-9, AS-10, AS-17.</p> <p>Unit II: Final Accounts of Non-Trading Concerns Meaning of Non-trading concerns, features, Capital and Revenue Receipts and Expenditures, Difference between Receipts and</p>	<p>Payments account, Income and Expenditure account, Preparation of Final Accounts.</p> <p>Unit III: Branch Accounts- Meaning of branch and branch account, objectives of branch account, Classification of branches, accounting for dependent</p>	<p>Branches and method.</p> <p>Debtors system and Stock and Debtors System- meaning, cost price method and invoice price method, accounting entries in the books of Head office and ledger accounts.</p> <p>Unit IV: Departmental Accounts-</p>	<p>Meaning, Objectives, advantages, accounting procedure – Unitary and tabular or columnar method, Allocation of expenses and incomes, Preparation of Departmental A/c Profit & Loss a/c and Balance sheet.</p>	<p>Unit V: Consignment Accounting – Meaning, valuation of inventories, entries in the books of consignor and consignee, ledger a/c – consignment a/c.</p>

3	B.Com S.Y. Cost Accounting - IV	Unit- I: Single or Output Costing: Meaning, Definition, Features, Objectives, Element of cost, Distribution of overhead, preparation of cost sheet, tender and quotation.	Unit II: Contract Costing- meaning, concept of costing, preparation of contract account, complete and incomplete contracts, Work in progress, profit on contract.	Unit III: Operating costing or service costing- Meaning of process costing, types of operating costing, preparation of electricity and transport cost sheet.	Unit IV: Process Costing: Meaning, Concept or process costing, normal and abnormal gain, loss, equitant, Production, preparation of process costing, joint and by product.	Unit V: Reconciliation - Meaning, Objectives, Advantages of reconciliation, Reconciliation of cost accounting, records with financial record, procedure of Reconciliation and methods.
4	B.Com T.Y. Advertising and Salesmanship -VI	Unit I: Concept of Salesmanship - Essential skill and types of salesmanship, Advertising & publicity concept, Need and Importance, skills required being a good salesman, Attitude & values of salesman.	Unit II: Process of selling & Sales Promotion- Steps in process of selling, AIDA, Model of selling, concept of sales promotion, emerging techniques in consumer's sales promotion.	Unit III: Advertising and Media of Advertising: Concept, meaning, Need, Objectives, merit & limitation of advertising, Impact of advertising on Indian Economy. Print media, electronic media, outdoor media, social media- concept, merit & Limitation of every media.	Unit IV: Advertising Media – types of media and their characteristics, Merit and Limitations. Exhibitions and media. Press conference Web Advertising: Objectives, Importance and Types of online advertising.	Unit V: Advertising Agencies- The role and importance of advertising and false claims, their organization patterns, selection of advertising agency. Agency commission and fee. Adverting Department- Its function and organization.
5	B.Com T.Y. Direct Tax - VI	Unit I: Income Tax Act 1961- Introduction to Income Tax Act 1961, Basic concepts, Assesses, person, Income, Classification of income, Agriculture Income, Casual income, Previous year, Assessment year, Heads of Income, Gross total income , Total Income,	Incomes exempted from income tax, tax deduction at source, Refund of tax. Unit II: Income from salary- Meaning, definition of salary, computation of income from salary, allowance, perquisite, gross salary, Deduction from gross salary, net salary.	Unit III: Income from Business and Profession – Business, Profession, Deemed income from business or profession, Computation of income from business and profession, deductions. Unit IV: Income from House Property- Basic of Charge, Annual value, Determination of annual value,	Computation of income from House Property, Deduction U/S24. Unit V: Income from Capital Gain- Basic of Charge (Section 45) Meaning of capital assets, types of Capital Gain, Short term and long term capital gain, cost of inflation index, Computation of capital gain, Exemptions in respect of capital gain (U/S 54.)	Income from Other Sources: - Income Taxable under the head Income from other Sources u/s 56, Deduction from income from other sources u/s 57.


Signature of Faculty
Assistant Professor
Department Of Commerce
Sunderrao Solanke Mahavidyalaya,
Majalgaon, Dist. Beed, 431131.


Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed (M.H.) 431131



M.S.P. Mandal's

Sundarrao Solanke Mahavidyalaya, Majalgaon
Department of Commerce
M.Com Annual Teaching Plan 2021-2022

Subject: Commerce (PG)

Name: : Dr. B.S Kale

Sr. No.	Subject/Paper	August	September	October	November
1	M. Com S. Y (III rd Sem.) International Marketing	Unit –I Introduction of international marketing environment : concepts and Issues, Significance of international marketing, transactions from domestic market to international marketing, international market orientation, EPRG framework, entry strategy	Unit –II International marketing environment View all internal and external environment, impact of environment on international marketing decision making Unit-III Foreign market selection Global market segmentation, election of foreign markets, International Positioning Unit Test-1	Unit -IV Product decision Product planning for global markets terrorisation versus adaptation new product development, management of international brand. Unit -V Price and promotion decision Environmental influences on pricing decision, International pricing policy and strategy	Unit-IV Distribution channel and Logistics Functions and types of distribution channels, distribution Chinese selection decision, selection of foreign distribution agents and managing relationship, International logistics decision Unit Test-2
Sr No	Subject/Paper	December	January	February	March
1	M. Com F. Y (II nd Sem) Tax Planning GST and Management	Unit I. Tax planning : tax planning and Management, tax evasion and tax avoidance relationship between Tax Planning and business	Unit II. Tax Authorities : Income Tax authorities, return of income, procedure for income tax assessment, appeal and revision and tax deduction at sources, refund of taxes	Unit III. Goods and service tax (GST): introduction of GST, concept of CGST SGST and IGST, journal entries, numerical problems and solutions on GST	Unit IV. Input tax credit and return under GST Process of input tax credit, input tax credit utilisation, input tax reversal numerical problems and solutions


Head
Dept. of Commerce,
 Sundarrao Solanke Mahavidyalaya
 Majalgaon Dist. Beed. (M.H.) 431131

Biodata Format

Name of Institute: Sunderrao Solanke Mahavidyalaya, Majalgaon Dist. Beed -431131

Full Name		Dr. Kale Bilas Sakharam		
Name of Post		Assistant Professor		
Subject		Commerce		
Specialisation		Finance, Entrepreneurship		
Caste Category Appointed From		Dhangar (NT-C)		
UG/ PG Teacher		UG		
Address & Contact Details		Mobile No.: +919511226320 Email: kalebilas@gmail.com		
Gender	Male	Date of Birth: 27/06/1989		
Mother tongue	Marathi	Knowledge of Marathi: Yes	Specially Abled: NA	

: Caste Category of Candidate

Category: NT-C

Caste: Dhangar

:: Educational Qualification (Start from Ph.D/PDF to SSC)

Name of Exam	Board/University	Passing Mon-Year	Stream/Subject	Obtained/Total Marks	% or Grade Point
Ph.D.	Dr. BAMU, Aurangabad	Jan-2017	Commerce	Awarded	Awarded
M.Phil	Dr. BAMU, Aurangabad	Aug-2014	Commerce	341/500	68.20
M.Com	Dr. BAMU, Aurangabad	Jul-2013	Commerce	1258/1700	74.00
B.Com	Dr. BAMU, Aurangabad	May-2011	Commerce	1395/2000	69.75
HSC	Aurangabad Board	Jun -2008	Science	351/600	58.50
SSC	Aurangabad Board	Jun-2006	General	553/750	73.73
MBA	YCMOU, Nashik	2019	Finance	A	A
MSCIT	MSBTE	2008	-	70	A

:: Work Experience

Name of Employer	Type of Service	Designation	Nature of Post	From-To	Payscale	Approval date
Sunderrao Solanke Mahavidyalaya Majalgaon	Permanent	Assistant Professor	Full Time	3 Jan -2020 to till date	57700 - 182400	06-03-2020
Deogiri College, Aurangabad	CHB	Assistant Professor	Contractual	7 July 2016 to 31 dec, 2019	As Per CHB	-

:: Research Papers/ Conference Proceedings/Paper published in online Research Journals

Type of Journal	Title with Page No.	Journal Details	Published year	Sole/ Co-Author	Peer Review/ Impact Factor	API Score
International	Micro, Small and Medium Enterprises- A case study of Maharashtra	Indian Journal of Applied Research, ISSN, 2249 - 555X.	Aug, 2015	Sole	3.624	5
International	Women Self Help Groups – A Case Study of Kannad Block, Aurangabad District.	International Journal of Management & Social Science Research Review.	Aug, 2015	Co-Author	3.029	3
International	Post Reforms Industrial Development in India with Special Reference To Maharashtra	Indian Journal of Applied Research, ISSN, 2249 - 555X.	Dec, 2015	Co-Author	3.624	3
International	Working Capital Management –A case study of Deogiri Urban Cooperative Bank Ltd. Aurangabad	Associated Asian Research Foundation (ISSN 2321-1709) Print (ISSN 2394-4226)	Jan, 2016	Co-Author	4.316	5
International	Changing Scenario of Rural Marketing – A Review	Indian Journal of Applied Research, ISSN, 2249 - 555X.	Feb, 2016	Co-Author	3.624	5
International	An Analytical study of Non-Performing Assets of Deogiri Urban Co-operative Bank Aurangabad.	International Journal of Advanced Research Volume 4, Issue 3, ISSN 2320-5407	April, 2016	Co-Author	5.336	3
International	Financial Inclusion in India – A Look	Paripex -Indian Journal of Research Volume 5, Issue 7, ISSN 2250-1991	July, 2016	Co-Author	5.215	5
International	Performance Evaluation of Seed Capital Scheme in Maharashtra State Implementation by LIDCOM	International Journal of Scientific Research	Jan, 2017	Co-Author	3.508	3

International	A Study of Investment Awareness and Preference of Individual Working Group in Jalna District, Maharashtra State	Cosmos Multidisciplinary Research E-Journal Vol.V, Issue III, PP, 92-98	July/Aug/Sept-2020	Principal Author	4.94	05
International	Foreign Direct Investment and its Impact on Manufacture Sectors in Marathwada Region of Maharashtra State	Worldwide International Inter Disciplinary Research Journal Vol. I, Issue XLIV,	Dec-2021	Principal Author	6.91	05
International	Role of Agripreneurs for Agriculture development	B. Aadhar International Journal (Peer reviewed & Referred Journal)	May, 2022	Sole	8.575	05
Total Score						50

:: Paper Presented in Conference/Workshop/Symposium

Title of Paper	Type of Conf./Workshop/Symposium	Details of Conf./Workshop/Symposium	Organiser Details	Proceedings Published?	Sole/Co-author	API Score
Industrial Development of Marathwada Region in Past Reforms Era-1991	National Conference	Vinayakrao Patil Mahavidyalaya, Vaijapur Dist. Aurangabad. (ISBN)	Vinayakrao Patil Mahavidyalaya, Vaijapur Dist. Aurangabad. (ISBN)	Published	Sole	1
Role of Entrepreneurship in Rural Development	National Conference	UGC & Department of Commerce Late Ramesh Warpurkar ACS College, Sonpeth Dist. Parbhani (ISBN)	UGC & Department of Commerce Late Ramesh Warpurkar ACS College, Sonpeth Dist. Parbhani (ISBN)	Published	Sole	2
An Overview of DMIC & its funding Agencies	National Conference	R.B. Attal Arts, Science & Commerce College, Georai, Dist. Beed. (ISBN)	R.B. Attal Arts, Science & Commerce College, Georai, Dist. Beed. (ISBN)	Published	Co-Author	1
Growth trend of MSMEs in Marathwada- A Special Reference to Aurangabad	National Conference	UGC & Anandrao Dhonde Alias Balaji Arts, Commerce & Science College, Kada Dist. Beed (ISSN, 2231-4687)	UGC & Anandrao Dhonde Alias Balaji Arts, Commerce & Science College, Kada Dist. Beed	Published	Sole	2

District.			(ISSN, 2231-4687)			
Entrepreneurship Development & MSMEs in Maharashtra	International Conference	UGC & Department of Commerce and Management Science, Dr. BAMU, Aurangabad (ISSN, 2231-4687)	UGC & Department of Commerce and Management Science, Dr. BAMU, Aurangabad (ISSN, 2231-4687)	Published	Sole	2
Impact Of Climate Change On Human Being In Maharashtra	International Conference	Department of Economics UGC –SAP (DRS-II) Dr. BAMU, Aurangabad (ISBN 978-93-80876-86-3)	Department of Economics UGC –SAP (DRS-II) Dr. BAMU, Aurangabad (ISBN 978-93-80876-86-3)	Published	Co-Author	2
Climate Change And Its Impact On Agriculture Sector Scenario Of Marathwada Region	International Conference	Department of Economics UGC –SAP (DRS-II) Dr. BAMU, Aurangabad (ISBN 978-93-80876-86-3)	Department of Economics UGC –SAP (DRS-II) Dr. BAMU, Aurangabad (ISBN 978-93-80876-86-3)	Published	Co-Author	1
Sustainable Development of India Through Make In India & Smart Cities	National Conference	Emerging Trends in Commerce & Management	Emerging Trends in Commerce & Management	Published	Co-Author	1
Entrepreneurial Side Of Dalit Women In India Problem & Challenges	National Conference	Dalit Literature and Contemporary Society ISBN:978-93-85162-93-0	Dalit Literature and Contemporary Society ISBN:978-93-85162-93-0	Published	Co-Author	1
Human Resource Development: A Case study of MSETCL	National Conference Proceedings	Leading Edge-Issues in Commerce, Management & Social Science ISSN:2250-2025	Leading Edge-Issues in Commerce, Management & Social Science ISSN:2250-2025	Published	Co-Author	1
Role of Prime Minister Employment Generation Programme in Aurangabad District	National Conference	Ajenta Publication, Aurangabad (ISBN)	Ajenta Publication, Aurangabad (ISBN)	Published	Co-Author	1
Total API Score						15

:: Research Publications- Books, Chapters, Articles etc.

Publication Type	Title of Book	Publisher Details	Book ISSN/ISBN	Published Year	Sole/ Co-author	API Score
Book	Anora Aeon of new Organized Research and Academic 75 years of Indian Independence An Overview	Anand Prakashan, Aurangabad	978-93-91204-31-0	Dec, 2021	Sole	03
Book	New Education Policy 2020	Education Publishers and Distributors, Aurangabad	978-93-92864-49-7	May, 2022	Sole	03
Total						06

:: Details of Research Students guided for M.Phil./Ph.D.

Student Name	Degree	Registration Date	Award of Degree	Branch/Title	Degree Status
-	-	-	-	-	-
-	-	-	-	-	-

:: Details of Research Schemes/ Projects/ Consultancies undertaken

Project Name	Funding Agency	Fund Mobilised	Commencement Date	Completion Date	Worked as	API Score
-	-	-	-	-	-	-
-	-	-	-	-	-	-

CATEGORY I: TEACHING, LEARNING & EVALUATION RELATED ACTIVITIES

:: 1. Details of Lectures, Seminars, Tutorials, Practicals, Contact Hrs

Course/Paper	UG/ PG Level	Teaching Mode	Hours per week allotted	% of classes taken
1. Financial Accounting	UG	L,S,P,T	4	95%
2. Computer Application in Business	UG	L,S,P,T	4	95%
3. Cost Accounting	UG	L,S,P,T	4	95%
4. Auditing	UG	L,S,P,T	4	90%
5. Rural Development	UG	L,S,P,T	4	90%

API Score for Classes taken (Max Score 50 for 100% performance & proportionate score) up to 80% performance; below which no score may be given)	45
2. API Score for Teaching load in excess of UGC norm (Max Score: 10)	08

3. Reading/ Instructional Material consulted/ additional knowledge resources provided to students:

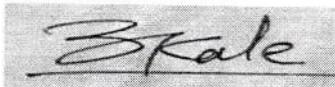
Course/Paper	Consulted	Prescribed	Additional Resources Provided
Financial Accounting	Yes	yes	Handwritten notes
Cost Accounting	Yes	yes	Handwritten notes

API Score based on preparation & imparting knowledge/ instruction as per curriculum & syllabus enrichment by providing additional resources to students (Max Score:20)	-
4. Use of Participatory & Innovative Teaching-Learning methodologies, updating of subject content, course improvement etc.	-
API Score (Max Score:20)	-

5. Examination Duties Assigned and Performed (invigilation; question paper setting, evaluation/ assessment of answer scripts) as per allotment:

Type of Examination Duties	Duties Assigned	Extent to which carried out (%)	API Score
University Exam (UG)	14 Days	-	-
-	-	-	-

CATEGORY II: CO-CURRICULAR, EXTENSION & PROFESSIONAL DEVELOPMENT RELATED ACTIVITIES

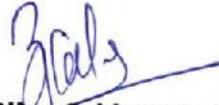
1. Student related co-curricular, extension & field-based activities (such as extension work through NSS/NCC & other channels, cultural activities, subject related events, advisement & counseling) API Score (Max Score:20)	10
2. Contribution to Corporate life & management of the department & institution through participation in academic & administrative committees & responsibilities API Score (Max Score:20)	15
3. Professional Development Activities (such as participation in seminars, conferences, short term, training courses, talks, lectures, membership of associations, dissemination & general articles, not covered above) API Score (Max Score:15)	10
Training Courses, Teaching, Learning Evaluation Technology Programmes, Faculty Development Programmes (Not less than one week duration) API Score	10
Invited lectures or presentations for conferences/symposia	-
Design of new course & curriculum	-
Particulars of current research work at personal level	Making new research proposal for ICSSR
Co-curricular & extracurricular activities	-
Consultancy work carried out	-
Patents & IPR Details:	-
Any other information you wish to specify	-
	 Dr. Kale Bilas Sakharan

Teaching Methods Used In Commerce

Course/Paper/Semester	Teaching Methods
1. Financial Accounting –I 2. Financial Accounting –II	Lectures, Seminars, Tutorials, Practicals and Group Discussion
3. Computer Application in Business-I 4. Business Communication & IT-II	Lectures, Seminars, Tutorials, Practicals and Group Discussion
5. Cost Accounting –I 6. Cost Accounting –II	Lectures, Seminars, Tutorials, Practicals and Group Discussion
7. Auditing 8. Direct Tax	Lectures, Seminars, Tutorials, Practicals and Group Discussion
9. Rural Development & Agricultural Business 10. Advertising and Salesmanship	Lectures, Seminars, Tutorials, Practicals and Group Discussion

Teaching Aids used in Commerce

Sr. No	Short Description
01	ICT based teaching like PPT & White boards
02	Practice set used for teaching
03	Audio-Visual based Teaching
04	Providing study material with the help of Google classroom and Whatsapp groups.
05	Organise guest lecture for specific topic for students


Dr. Bifas Sakharam Kale
Assistant Professor in Commerce

M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department Of Commerce

Time Table Academic Year – 2021-22

Name of Teacher: **Mr. Ashok Sandipanrao Ughade**

Individual Time table

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
8:20 to 9:10 am	Adv. Fin. A/c (T.Y)	Adv. Fin. A/c (T.Y)	-	-	-	-
9:10 to 10:00 am	-	-	Corporate A/c (S.Y)	Corporate A/c (S.Y)	Corporate A/c (S.Y)	Corporate A/c (S.Y)
10:00 to 10:50 am	-	-	-	-	--	--
10:50 to 11:40 am	-	-	-	-	--	--
11:40 to 12:30 pm	-	-	-	--	-	-

Total Workload

Theory – 06

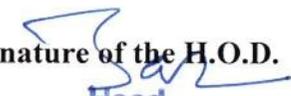
Practical – Nil

Total - 06


Signature of the Teacher

Assistant Professor
Department Of Commerce
Sunderrao Solanke Mahavidyalaya,
Majalgaon, Dist-Beed., 431 131.




Signature of the H.O.D.

Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131





M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com Ist and IIIrd Semester (First Term)

Academic Year – 2021- 2022

Name of Teacher: **Mr. UGHADE A.S**

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	Corporate Financial Accounting (FY)	Corporate Financial Accounting (FY)	Modern Management Practices (FY)	Modern Management Practices (FY)	Modern Management Practices (FY)	Modern Management Practices (FY)
11.30 am to 12.30 pm	Business Legislation (SY)	Business Legislation (SY)	Business Legislation (SY)	Business Legislation (SY)	Corporate Financial Accounting (FY)	Corporate Financial Accounting (FY)
12.30 pm to 1.30 pm	---	---	--	--	--	--

Total Workload – 12

Theory -- 12

Practical -- Nil


Signature of the Teacher


Head
Signature of the H.O.D
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com IInd and IVth Semester (Second Term)

Academic Year – 2021- 2022

Name of Teacher: Mr. UGHADE A. S

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	Adv. Cost A/C . (FY)	Adv. Cost A/C (FY)	O.B & Work Culture (FY)	O.B & Work Culture (FY)	O.B & Work Culture (FY)	O.B & Work Culture (FY)
11.30 am to 12.30 pm	International Business (SY)	International Business (SY)	International Business (SY)	International Business (SY)	Adv. Cost A/C (FY)	Adv. Cost A/C (FY)
12.30 pm to 1.30 pm	---	----	--	--	--	--

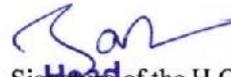
Total Workload – 12

Theory -- 12

Practical -- Nil



Signature of the Teacher



Signature of the H.O.D

Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

**Sundarrao Solanke Mahavidyalaya, Majalgaon
Department of Commerce**

Annual Teaching Plan 2020-2021

Name : Mr.A.S Ughade

Subject : COMMERCE

Sr. No.	Subject/Paper	July	August	September	October
1	B.Com I Year. ^(Isem) Financial Accounting –I	Unit- IV Installment System and Hire Purchase System Installment System (Numerical Problems and Solutions)	Hire Purchase System Numerical Problems and Solutions	Unit- V Royalty Account Numerical Problems and Solutions	Unit- V Royalty Account Numerical Problems and Solutions Unit Test-2
2	B.Com II Year. ^(III Sem) Corporate Accounting I	Unit I Issue and forfeited of Share {all content related unit 1}	Unit III Redemption of preference share Unit II Redemption of Debenture Unit Test-1	Unit IV Company Final Accounting {all sum content related unit 4} Unit Test-2	Unit V Profit Prior to Incorporation Revision of sum content related all unit} Unit Test-2
Sr No	Subject/Paper	November	December	January	February
1	B.Com I Year. ^(IIsem) Financial Accounting – II	Unit- III Branch Accounting Numerical Problems and Solutions	Unit- III Branch Accounting Numerical Problems and Solutions	Unit- V Consignment Accounting Numerical Problems and Solutions	Unit- V Consignment Accounting Numerical Problems and Solutions Unit Test-2
2	B.Com II Year ^(IV Sem) Corporate Accounting II	Unit- III Internal Reconstruction of JSC. all sum content related unit}	Unit- IV Holding company all sum content related unit} Unit Test-1	Unit V Liquidation final statement (all sum content related unit}	Unit- I Amalgamation & Unit II Absorption (all sum content related unit 4 (all sum content related all units} Unit Test-2

[Signature]
HOD
Head
Dept. of Commerce,
Sundarrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131

[Signature]
Ughade A.S



M.S.P. Mandal's

Sundarrao Solanke Mahavidyalaya, Majalgaon
Department of Commerce

Annual Teaching Plan 2021-2022

Name: Mr. A. S Ughade

Subject: COMMERCE

Sr. No.	Subject/Paper	July	August	September	October
1	B.Com II Year. {III Sem} Corporate Accounting I	Unit I Issue and forfeited of Share {all content related unit 1}	Unit III Redemption of preference share Unit II Redemption of Debenture Unit Test-1	Unit IV Company Final Accounting {all sum content related unit 4} Unit Test-2	Unit V Profit Prior to Incorporation Revision of sum content related all unit} Unit Test-2
2	B.Com III year (V sem) Advanced Financial Accounting –I	Unit II Final Account of Banking Company Numerical Problems and Solutions	Unit II Final Account of Banking Company Numerical Problems and Solutions	Unit IV Investment Account Numerical Problems and Solutions	Unit V Emerging Technology Trends in Accounting (Theory Concept)
Sr No	Subject/Paper	November	December	January	February
1	B.Com II Year (IV Sem) Corporate Accounting II	Unit- III Internal Reconstruction of JSC. all sum content related unit}	Unit- IV Holding company all sum content related unit} Unit Test-1	Unit V Liquidation final statement (all sum content related unit}	Unit- I Amalgamation & Unit II Absorption (all sum content related unit 4 (all sum content related all units} Unit Test-2
2	B.Com III year (VI sem) Advanced Financial Accounting –II	Unit II Firm Accounting Dairy and Poultry Account (Numerical Problems and Solutions)	Unit II Firm Accounting Dairy and Poultry Account (Numerical Problems and Solutions)	Unit IV Final Account of Electricity Company Numerical Problems and Solutions	Unit V International Financial Report Standard (Theory Concept)

HOD
Head
Dept. of Commerce,
Sundarrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131

Ughade
A.S



M.S.P. Mandal's

Sundarrao Solanke Mahavidyalaya, Majalgaon
Department of Commerce
M.Com Annual Teaching Plan 2021-2022

Name: **Mr.A.S Ughade**

Subject: **COMMERCE (PG)**

Sr. No.	Subject/Paper	August	September	October	November
1	M. Com F. Y (1 st Sem) Corporate Financial Accounting	Unit -I Accounting Standard: Concept of GAAP, IAS and IAS	Unit-II Financial Accounting of Companies Financial Statement, Preparation and analysis of Financial Statement, Numerical Problems and Solutions Unit Test-1	Unit -III Valuation of goodwill and shares Numerical Problems and Solutions	Unit-IV Holding Company Account (Numerical Problems and Solutions) Unit Test-2
2	M. Com F. Y (I st Sem) Modern Management Practices	Unit -I Management Concept: School of Management thoughts, role of management in globalized world, management growing significance	Unit- II Functions of Management: various functions of Management, centralization and decentralization, organizational Unit Test-1	Unit III Motivation: concept and theories of motivation Motivation pattern in Indian originations	Unit IV Leadership: importance and theories of leadership Organizational conflict: sources pattern level and types of conflict, traditional and modern approaches of conflict resolution Unit Test-2

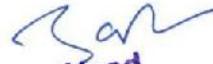
3	M. Com S.Y (IIIrd Sem) Business Legislation	Unit- 1 The Companies Act 1956 : Types of companies, memorandum of association, articles of association and prospects	Unit- II Share capital: Membership meaning and resolution Unit III Company management: Managerial remuneration winding up and dissolution of Companies	Unit- IV Security market: SEBI act 1992, organisation and adjectives of SEBI, power under security contacts regulations act 1956, transfer to SEBI power, and role of SEBI in controlling the security market	Unit V Consumer Protection Act 1986 : Silent features of consumer protection act, definition of consumer, and redressal machinery.
Sr No	Subject/Paper	December	January	February	March
1	M. Com F. Y (II nd Sem) Organizational Behaviour and Work Culture	Unit- 1 Organizational Behaviour: Concept and theoretical framework	Unit- II Personality and Attitudes: Concept and theoretical framework Sources of personality Types of management ethics.	Unit- III Motivation in the work setting: review of concept and motivation models, performance and goal setting model	Unit- IV Work Culture: types of corporate culture, performance and organizational culture, work stress, personality and work stress management Unit Test-2
	M. Com F. Y (II nd Sem) Advanced Cost Accounting	Unit-I Nature and Scope of Cost Accounting: concept objectives, differences between cost and financial accounting	Unit- II Standard Costing Problems and solutions Unit Test-1	Unit- III Marginal Costing Problems and solutions	Unit- IV Product Life Cycle : Concept and meaning, Phases and characteristics of product life Cycle, stages, features and benefits of product life cycle Unit Test-2



2	M. Com S. Y (IV th Sem) International Business	Unit- I International business: nature importance and scope of international business, types of international business, international business approaches and theories, problem of trade and aid to developing countries	Unit- II International business decision: Mode of entry marketing mix, factors affecting in international business, legal technology and political sociological environment Unit III Role of International institutions: GAAT, WTO, ECM, IMF, IFC, UNCTAD, Unit Test-1	recent trends in the world trade multinational corporation Unit- IV International business promotion in India : EXIM policy, export promotion board of India recent trends in India foreign trade international marketing mix	Unit V Ethics and social responsibilities in international business : Social Responsibility in international business ethics in cross channels and distribution context, Responsibility in cross cultures and international context Unit Test-2
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 Teacher
Assistant Professor
 Department Of Commerce
 Sunderrao Solanke Mahavidyalaya,
 Majalgaon, Dist-Beed., 431 131.



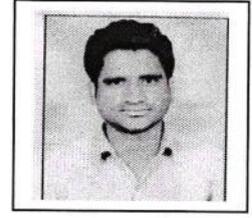

 Head
 Dept. of Commerce,
 Sunderrao Solanke Mahavidyalaya
 Majalgaon Dist. Beed. (M.H.) 431131

Resume

Mr. UGHADE ASHOK SANDIPANRAO

E -Mail: ughadeash@gmail.com

Mobile No.: +919075880631- +919112789716



Personal Details:

Name : **Mr. UGHADE ASHOK SANDIPANRAO**
Date of Birth : 15th August, 1987.
Caste/Category : Maratha /Open (EWS)
Religion & Nationality : Hindu & Indian
Permanent Address : At. Post. Anandgaon, Tq:Majalgaon, District. Beed, 431131.
(Maharashtra)
Correspondence Address : Department of Commerce, Sunderrao Solanke Mahavidyalaya,
Majalgaon, Dist. Beed, Maharashtra -431131.
Languages Known : Marathi, Hindi and English
Educational Qualification : M.Com, GDC&A, SET, Ph.D (Pursuing)
Teaching Experience : 9 years

Academic Details :

Class	School/College	Board/University	Year of Passing	Marks (%)
Ph.D.	School of Comm.and Mangt. science, SRTMU, Nanded	SRTMU, Nanded	-	(Pursuing)
SET	Savitribai Phule Pune University Pune	Savitribai Phule Pune University, Pune	2022	Qualified
M. Com	Department of Commerce, Dr. BAMU, Aurangabad.	Dr. B.A.M.U, Aurangabad	2013	75.20
B. Com	Majalgaon Arts, Sci. and Commerce College Majalgaon, Dist. Beed	Dr. B.A.M.U, Aurangabad	2011	71.20
H.S.C	S.R.T.College Ambajogai	Aurangabad Board	2008	71.33
S.S.C	Shri Siddheswar Vidyalaya, Majalgaon	Aurangabad Board	2004	52.13

Title of Ph.D. Topic:- "Foreign Direct Investment and its Impact on Marathwada Region"

Other Courses:

✓	Government Diploma of Cooperation & Accountancy (GDC&A) Passed in I st class May 2013
✓	MS-CIT with 80 % in July, 2009 at S.B Computer Institute Majalgaon, Dist. Beed

Teaching Experience:

✓	<i>Nine years</i> teaching experience from the A.Y.2013-14, to A.Y.2021-22 at MSP Mandal's Sunderrao Solanke Mahavidyalaya, Majalgaon as an Assistant Professor in Commerce subject at U.G level
✓	<i>Six years</i> teaching experience from the A.Y.2016-17, to A.Y.2021-22 at MSP Mandal's Sunderrao Solanke Mahavidyalaya, Majalgaon as an Assistant Professor in Commerce subject at P.G level
✓	Working as a Faculty for DTA Course for the Subject of Accounting for the A.Y.2018-2019, A.Y 2019-20 & A.Y. 2020-2021 at Sunderrao Solanke Mahavidyalaya, Majalgaon.

Guest Lecture Delivered:-

Sr.No	Subject	Organized by	Date
1	Tally ERP. 9 and its application in Business	S.B Computers Institute, Majalgaon	13 th Sept, 2017
2.	Tally ERP 9 and GST practices and uses	Jagdamba Computers Institute, Majalgaon	10, Nov 2021
3.	Personality Development and Communication Skill in Banking Professional	Mahila Jagruti Co- operative society Majalgaon	12 Jan 2019

Extra-Curricular Activities:

❖	Actively Participation in NSS at UG and PG level from A.Y. 2008-11 UG and 2011-13 PG.
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Research Papers/Articles Published in Journals:

Sr. No	Year	Title of Paper	Journal type	Name of Journals	Impact Factor
01	Oct, 2020	Foreign Direct Investment and Manufacturing Sectors - A Case Study of Marathwada Region	International	Printing Area Peer Reviewed International Journal, ISSN-2394-5303	7.387
02	Dec, 2021	"Foreign Direct Investment and its Impact on Manufacturing Sectors in Marathwada Region of Maharashtra State"	International	Worldwide International Inter disciplinary Research Journal, ISSN-2454-7905	6.91
03	Sep, 2020	"A Study of Investment Awareness and Preference of Individual Working Group in Jalna District, Maharashtra State"	International	Cosmos Multidisciplinary Research E-Journal, ISSN-2456-1665	4.94

Research Papers/ Articles Presented in Conferences, Seminars, Workshops:

Sr. No	Year	Title of Paper	Journal type	Name of Journals
01	27 th Sep -2016	Role of Foreign Direct Investment for Making 'Make in India'	National Conference	Department of Commerce and Radheya Publication (ISBN No. 978-1-63535-489-8)
02	9-10 th February, 2015	FDI and its impact on Indian Economy Challenges and Opportunities	National Conference	R.B. Attal Arts, Science & Commerce College, Georai, Dist. Beed. (ISBN)
03	23,24 & 25, Jan, 2015	FDI and its impact on Retail Sector Entrepreneurs	International Conference	UGC & Department of Commerce and Management Science, Dr. BAMU, Aurangabad (ISSN, 2231-4687)
04	3-4 th January, 2015	"FDI and its impact on retail sectors in Marathwada region"	National Conference	UGC & Anandrao Dhonde Alias Balaji Arts, Commerce & Science College, Kada Dist. Beed (ISSN, 2231-4687)

Training Courses, Faculty Development Programmes attended:-

Sr. No.	Programme	Duration	Organized by	Date
01	Leadership Program for Training and Placement Team	Three Days	MSP Mandals, Aurangabad	April –May 2015

I hereby declare that the above mentioned information is authentic and true to the best of my knowledge.

Date: 1st Dec, 2022

Place: Majalgaon



Mr. Ashok Sandipanrao Ughade



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com Ist and IIIrd Semester (First Term)

Academic Year – 2021- 2022

Name of Teacher: **Mrs. Hirve M.M**

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	HRPD (SY)	HRPD (SY)	HRPD (SY)	HRPD (SY)	---	---
11.30 am to 12.30 pm	Business Environment (FY)	Business Environment (FY)	Business Environment (FY)	Business Environment (FY)	---	---
12.30 pm to 1.30 pm	---	---	--	--	--	--

Total Workload – 08

Theory -- 08

Practical -- Nil

Hirve
Signature of the Teacher

Signature of the H.O.D
Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya Majalgaon

Department of Commerce

Individual Time Table (PG)

M.Com IInd and IVth Semester (Second Term)

Academic Year – 2021- 2022

Name of Teacher: **Mrs. Hirve M.M**

Time/ Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10:30 am to 11.30 am	Quantitative Techniques (SY)	Quantitative Techniques (SY)	Quantitative Techniques (SY)	Quantitative Techniques (SY)	---	---
11.30 am to 12.30 pm	Marketing Management (FY)	Marketing Management (FY)	Marketing Management (FY)	Marketing Management (FY)	---	---
12.30 pm to 1.30 pm	---	---	--	--	--	--

Total Workload – 08

Theory -- 08

Practical -- Nil

Hirve
Signature of the Teacher

[Signature]
Signature of the H.O.D

Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya, Majalgaon, Dist. Beed

ANNUAL TEACHING PLAN

Name: Hirve M. M.

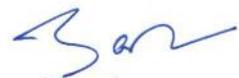
Year: 2021-22

Department: Commerce

M.COM I, & III Semester

Sr. No	Subject / Paper	September	October	November	December
1	M.Com F. Y. Business Environment – I sem	<p>Unit I: Introduction- Meaning and definition of business environment. Concept of business environment. Significances and nature of business environment. Element of business environment – internal and external. Changing dimensions of business environment. Techniques of environment scanning and monitoring.</p> <p>Unit II: Economic environment of business- significance and element of economic environment.</p>	<p>Economic system and business environment. Govt. policies-industrial policy, Fiscal policy, monetary policy. EXIM policy, public sector and economic development.</p> <p>Unit III: Political and legal environment of business- elements of political environment. Government and business, changing dimensions of legal environment in India. MRTP act, FEMA and licensing policy, consumer protection act. Social responsibility of business.</p>	<p>Unit IV: Social – cultural environment- elements of social cultural environment. Social institutions and systems. Social values and attitudes. Social groups –middle class. Dualism in Indian society and problems of uneven distribution. Emerging rural sector on India.</p> <p>Unit V: international and technological environment – multinational corporations. Foreign collaborations and Indian</p>	<p>Business. Non-resident Indians and corporate sector. International economic institutions – WTO. World bank. International monetary fund and their importance to India. Foreign trade policies. Technological environment of India. Policy on research and development.</p>
2	M.Com S.Y. Human resources planning and development –III Sem	<p>Unit I: Fundamentals of Human Resource Planning: Introduction, Definition, Needs, Objectives, Scope and Benefits of H.R. Planning Factors affecting HR Planning, Tools of HR Planning.</p> <p>Unit II: Job Analysis: Introduction, Job Content Factors, Characteristics, of Job Design, Methods. Techniques and Steps in Job Design, Job Analysis. Methods of Analysis Job</p>	<p>Evaluation, Steps and Types. Limitations of Analysis - Concept of Work Measurement.</p> <p>Unit III: Training and Development: Need, Classification and Steps for Designing the Training Programmer, Training Methods - Training Evaluation models, Career Development. It's Meaning, Needs, Types and issues, Succession Planning.</p>	<p>Unit IV: Performance Management: Meaning and Definition, Standards of Performance, Performance Metric. Types and Methods of Performance Appraisal.</p>	<p>Unit V: Strategic Human Resource Development: Concept and Definition of Strategy, Strategic HRD and Strategic HRM, different Levels of HRD Strategy, HRD Vision and mission, RD Goals and Objectives.</p>

Hirve
Assistant Professor
Signature of Faculty
Sunderrao Solanke Mahavidyalaya
Majalgaon, Dist. Beed., 431131


Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131



M.S.P. Mandal's

Sunderrao Solanke Mahavidyalaya, Majalgaon, Dist. Beed

ANNUAL TEACHING PLAN

Name: **Hirve M. M.**

Year: **2021-22**

Department: **Commerce**

M.Com II & IV Semester

Sr. No	Subject / Paper	January	February	March	April
1	M.ComF.Y. Marketing management –II sem	Unit I: Introduction- Concept, nature, scope and importance of marketing, marketing concept and its evolution, marketing mix, strategic marketing.	Unit II: Market analysis and selection – Marketing environment, macro and micro components and their impacts on marketing decisions, market	segmentation and positioning, buyer behavior, consumer versus organizational buyers, consumer decision making process Unit III: Pricing decision – Factors affecting pricings, price determination, pricing policies and strategies, discounts and rebates.	Unit IV: Distribution channels – Functions and types of distribution Channels intermediaries, channel management decision, retailing and wholesaling. Unit V: Marketing research - Meaning and scope of marketing research, marketing research process.
2	M.ComS.Y. Quantitative Techniques - IVsem	Unit I: Operational Research Basics, application in business decision I making, liners programming, model formulation, solution of LP problem, simplex method.	Unit II: Transportation Problems, Method of solving Transportation Problem, assignment problems, method of solving assignment problems. Unit III Inventory management Techniques.	Unit IV: Decision Analysis & Decision Tree	Unit V: Sequencing/Scheduling Method. PERT/ CPM Techniques Concept, (Notes:- Numerical Problems on Simplex Method, Transaction, Assignment, Inventory management Techniques)

Signature of Faculty

blieve
Assistant Professor
Department of Commerce
Sunderrao Solanke Mahavidyalaya,
Majalgaon, Dist. Beed., 431 131.

Head

San
Head
Dept. of Commerce,
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed. (M.H.) 431131

RESUME

Hirve Mohini Manaji

mahihirve77@gmail.com

Mobile No: 8766886655

Address: Teacher Colony,
Bhatwadgaon New Vasahat,
Manjrath Road, Majalgaon,
Tq Majalgaon Dist. Beed -431131.



EDUCATIONAL DETAILS

Educational Qualification	Board/University	Percentage	Year Of Passing
Ph.D	Dr. B.A.M. University, Aurangabad.	Pursuing	2022
M.Phil	Dr. B.A.M. University, Aurangabad.	72%	2021
M.Com	Dr. B.A.M. University, Aurangabad.	81.1%	2019
B.Com	Dr. B.A.M. University, Aurangabad	82.59%	2017
HSC	Divisional Board Aurangabad.	85.85%	2014
SSC	Maharashtra State Divisional Board, Aurangabad.	67.44%	2012

(“A study of consumer’s perception towards selected green product in Marathwada region.”-this is my Ph.D’s research topic.)

(“A study of Investment awareness and saving pattern of working women with reference to beed district”-this is my M.Phil’s research topic.)

COMPUTING SKILLS

- I have passed **MS-CIT** with **97%** from **Jagdamba institute Majalgaon.**
- I have passed **Tally ERP 9** with **94%** from **Digipro institute Majalgaon.**

TYPING KNOWLEDGE

- ENGLISH : 30 w.p.m.
- ENGLISH : 40 w.p.m.
- MARATHI : 30 w.p.m.

OTHER ACTIVITIES

- I have acquired **Gold medal of merit** from B.A.M. University Aurangabad in **B.Com.**
- I have achieved **Five Awards of merit in B.Com** from different colleges.
- I have won the **Five Elocution Competition.** (One state level and other college level)

PERSONAL INFORMATION

Name : Hirve Mohini Manaji
Date of Birth : 29/06/1995.
Marital Status : Married.
Nationality : Indian
Category : NT-B (OBC)
Contact no. : 8766886655
E mail ID : mahihirve77@gmail.com

KEY STRENGTHS

Intelligent, Hardworking, Ability of self Learning, Punctual.

DECLARATION

I hereby declare that the above statements are true to the best of my knowledge and belief.

Date:

Your Faithfully

Place:

Hirve Mohini Manaji

(Research Student)

Teaching Methods used for effective teaching

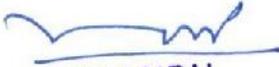
1. Lecture method
2. Practical methods
3. Experimental methods
4. Question and answer
5. Group Discussion
6. Seminar
7. Project based learning

Teaching aids used for effective teaching

1. Books
2. Green board
3. Smart board
4. PPT
5. LCD projector
6. Videos
7. Pictures


Coo.
Internal Quality Assurance Cell (IQAC),
Sunderrao Solanke Mahavidyalaya,
Majalgaon, Dist. Beed (MS)




PRINCIPAL
Sunderrao Solanke Mahavidyalaya
Majalgaon Dist. Beed (M.S.)